

Message Text

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44

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 010731Z APR 76
FM AMCONSUL BOMBAY
TO USDOC WASHDC
INFO SECSTATE WASHDC 6302
AMEMBASSY SANA
AMEMBASSY NEW DELHI
AMCONSUL CALCUTTA
ZE YXAMCONSUL MABQAS

UNCLAS BOMBAY 0823

E. O. 11652: N/A
TAGS: BGEN, IN
SUBJ: EARLY WARNING: HOTEL EQUIPMENT FOR PLANNED HOTEL AT SANA

REF: CERP SECTION D; 10 FAM 947

1. ACCORDING TO INFORMATION FURNISHED BY MR. SAMANT,
OPEGATIONS MANAGER, INDIAN HOTELS COMPANY LIMITED (IHCL),
BOMBAY, A LEADING INDIAN HOTEL CHAIN, IHCL
YQE ENTERED
INTO AN NBERATING CONTRACT WITH THE YEMENSE FIRVSASHIANC
RESORT & RESTAURANT ASSOCIATES LIMITED., -,-, TO ESTABLISH
AND RUN A NEW HOTEL "TAJ SABAHHOTEL" AT SANA. THE HOTEL
WILL HAVE APPROXIMATELY 176 ROOMS AND SIX SUITESM BASEMZBT,
GROUND FLOOR AND FIRST STORY OF HOTEL (WITH 31 ROOMS) ARE
READY FORHRCCUPETION. IHCR, AS PART OF CONTRACT, WILL
CONSTRUCT REMAINING FOUR STORIES OF BUILDING AND MAKE IT
OPERATIONAL ASAP.

2. IHCL PLAML N IMPORT A WIDE RANGE OF HOTEL EQUIPMENT FOR
THIS PROJECT FR
J THIRD COUNTRIES AND WOULD LIKE TO RECEIVE
QUOTATIONS FG
M SUPPLIERS BY MIDDLE OF MAY AT THE LATEST.
WE ARE AIRPOUCHING TODAY A LIST OF ITEMS WHICH IHCL IS
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LIKELY BUY. IN THE MEANTIME, IZ

NTIFIED BELOW FOR YOUR USE
ARE MAIN CATEGORIES OF EQUIPMENT:

3. FRONT OFZACE EQUIPMENT SUCH AS CASH REGISTERS, TELEX APPARATUS, TYPEWRITERS; ROOM THERMOSTAT CONTROLS FOR AIRCONDITIONING; RESTAURANT KITCHEN ITEMS SUCH AS KITCHEN EQUIPMENT, GARBAGE STORAGE AND DISPOSAL SYSTEM, COLD STORAGE, DISHWASHING MACHINE, PANTRY EQUIPMENT, TIME STAMPING MACHINE; BANQUET RBM AND PUBLIC AREA EQUIPMENT - BWD BECUING MACHINE; MAINTENANCE EQUIPMENT OF ALL TYPES; HEALTH CLUB EQUIPMENT; SWIMMING POOL AND REQUISITES; DISCUOTHEQUE EQUIPMENT; BEAUTY AND DWIMER SHIP ITEMS; LAUNJDY EQUIPHSNT; PLANT AND MACHINERYHSUCPSAS ELEVATORS, B
OLERS, WATER FILTRATION ANDNSTERILIZATION PLANT, WATER STORAGE AND SUPPLY SYSTEM, POWEGJ3,34-589, -,\$ \$8 548?7- TION SYSTEM.L AIRCONDITIONING, VENTILATION AND EXHAUST SYSTEM INCLUDING COOLING TOYDES, FIRE-FIGHTING ANEIDECTION SYSTEM; TELEPH
GE EXCHANGE; OFFICE YHUIPMENT AND SUPPLIES
SCUH AS CALVQLATING MACHINES, COPYIHP MACHINE AND TIME PUNCHING MACHINE.

4. QUOTATIONS AND PRODUCT VPTALOGS SHOULD BE SENT TO TATA INCORPORATED, 425 PARK AVENUE, NEW YORK 10805, PURCHASE AGENT OF IHCL, COPY TO MR. M.T. SAMANT, OPERATIONS MANAGER, INDIAN HOTELS COMPANY LIMITED, TAJ MAHAL H
PEL, APOLLO
BUNDER, BOMBAY 400#01.MR. SAMANT WOULD ALSO LIKE TO RECEIVE COPIES OF CATALOGS FOR REFERENCE.7:

5. IHCL (WTDR 9/74) IS A PBMINENT HOTELING FIRM CONTROLLED BY THE TATA GROUP, INDIA'S LARGEST BUSINESS COMPLEX. WE ARE IN THE PROCESS OF REVISING THE WTDR.

6. ACTION REQUESTED: THAT DOC XUSSEMINATE THE FOREGOING PROSPECTIVE BUSINESS OPPORTUNITY AMONG APPROPRIATE AMERICAN FIRMS INCLUDING LEADING YGPPLY HOUSES TO THE HOTEL INDUSTRY.
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NOTE BY OC/T: TEXT AS RECEIVED.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BOMBAY00823
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760126-0554
From: BOMBAY
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t197604110/aaaadqgs.tel
Line Count: 107
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: oatisao
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUN 2004 by SilvaL0>; APPROVED <02 SEP 2004 by oatisao>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EARLY WARNING: HOTEL EQUIPMENT FOR PLANNED HOTEL AT SANA
TAGS: BGEN, IN
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006